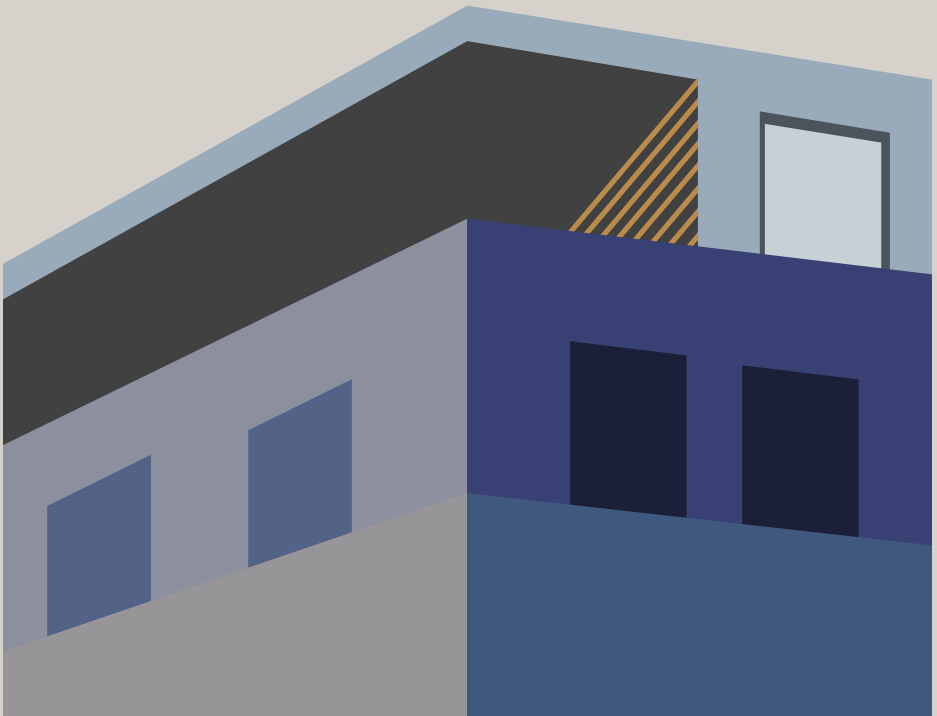


Driving investments
in Real Estate
with end-to-end
legal services



Real Estate



Scope of Services

Whatever your real estate requirement, our firm will meet your needs.

We handle all aspects of acquisitions, **from beginning to end of the transaction process**; property due diligence, execution of the purchase agreement and everything in between. Our team can assist negotiations and address any complexity; at the same time, we monitor and coordinate all other participating professionals, such as accountants and engineers.

We further handle financing; development; leases; asset management; sale; leaseback. **Our support spans the entire lifecycle of a real estate asset.**

Our lawyers are experts in specialized areas, ranging from fund formation and tax planning to construction and environmental regulation. We are experienced in large-scale hospitality projects and urban regeneration projects; portfolio deals; corporate occupier matters; direct and indirect investment transactions; and so on.

Top Quality Services from a Leading Legal Team

Highly regarded in several practice areas, our Law Firm has set focus on Real Estate since its inception.

In-depth expertise in the field, proven by a successful track record spanning 15 years, has propelled us to reinforce and expand our Real Estate Law department even further; today, we could not be prouder for our team offering high-end services in all aspects of Real Estate Law.

Alongside our Real Estate Associates, our specialized teams provide global legal services to cover all clients' needs, offering a full-service legal support safety net.



We can assist you with every type of Real Estate matter or transaction, whether residential or commercial.



Sale & Purchase Agreements



Leases



Construction/Development



Hospitality Projects



Property/Properties Portfolio Management



NPL Portfolio Management



Golden Visa



Renewable Energy Projects



Real Estate Project Finance/
Financing



Structuring of Real Estate
Investments



REIC (establishment
& day-to-day)



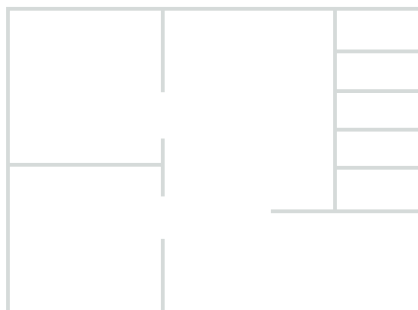
Matters pertaining
to Real Estate Taxation



Urban Planning Regulations
and Environmental Law



Real Estate related
Dispute Resolution



Seamless Legal Support

Our experienced Real Estate team is supported by the collective knowledge of our specialized teams with broad experience in corporate law, banking & finance, tax, administrative and public law; they offer coordinated assistance in the most challenging matters.

In addition, our highly accomplished litigation team can resolve any disputes that may arise, with a clear priority to out-of-court settlements, provided that the client's interests remain intact.

With in-depth knowledge of the dynamics of the Greek property market, combined with our acute technical expertise, we help our clients manage risk, identify, and address emerging issues at an early stage.

Long-term Professional Relationships

We are a dynamic law firm that is growing consistently every year with new **members joining our teams**. However, regardless of our growth, our approach remains the same: to offer our clients the personalized services of a boutique firm. We listen closely, aiming to fully understand each client's unique needs and **develop tailor-made solutions** to serve their specific goals.

Always there for our clients, we are respected for our:

- promptness
- responsiveness
- trusted relationships we build.

We celebrate collaborations which endure the test of time.

Global Vision Built-in Investment Knowledge

More than a profound connoisseur of the local market, Machas & Partners can offer an international perspective – the **global outlook** requested by certain types of transaction [cross-border, international arbitration, global fund distribution, international portfolio management, etc].



Our expertise goes far beyond the traditional boundaries of Real Estate Law; ahead of the curve on legal and regulatory issues, our partners are setting standards and developing regulatory frameworks. Engaging with the 'bigger picture', we factor in urbanization, climate change, demographic developments, and new technology. We can help you understand and assess these trends to anticipate change, protect key assets, and **ensure that your business is fit for the future.**



Signature Real Estate Projects

In recent years, Greek real estate has seen a significant boom evolving into a major pole of attraction for investors, both domestic and international. Our firm has been **a part of this growth successfully** advising institutional investors, hospitality companies and high-net-worth individuals, handling transactions on projects of various scales and scope. We meet challenges by pioneering **holistic legal solutions** to significantly shape the legal aspect of Greek Real Estate.

As a leading firm in Real Estate, we have set our mark on monumental projects of national importance, such as the **Ellinikon Project** on the Athens Riviera, the largest urban development project in modern Greek history. The deal's closing was based on our firm's innovative legal solutions, provided to the Greek State.

Our firm has also applied creative solutions to the complex commercial leases of real estate in Nammos Village.

A close partner to several **REICS**, we recently represented a client in an unprecedented and landmark transaction for both REICS and Greek capital markets, with a transaction value exceeding €250 million.

We have a long history of partnerships with Israeli real estate companies and key hospitality players, having paved the way for a very large number of leading Israeli entrepreneurs to make significant investments in Greece. We are very proud to contribute to the growth of **Brown Hotel Group** since its entry into the Greek market; today, the Group counts more than 40 hotels in the country.

Adding Value to Your Business Ventures

By winning and strengthening trusted relationships with our clients, we aim to support your interests as valuable and reliable business partners. Our commitment is to identify the best possible pathways to reach your goals and guide you responsibly and safely in every business venture.

Close at Hand

For more information on the ways our experienced team of lawyers can assist you in investing in Greek Real Estate or how to address any real estate related matter, don't hesitate to contact us.

Scan this code to get to know
our team of experts.



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